



ea consulting™ - Implementation Services

The human side of
TECHNOLOGY™

ea offers best-in-class Solution and Technical Implementation Services. We address all aspects of global IT implementation solution, from different time zones, multi country system architectures to the country-specific software versions. We support you in the implementation strategy and processes to roll out your Enterprise Resource Planning (ERP) applications and infrastructure. Our proven system security technologies and methodologies allow us to provide a high security and cost-effective transition to a new solution or technology. We ensure successful completion of your project in the fastest and most economical way.

ea has a pool of experienced implementation team who is specially trained in global issues and to deliver the know-how that meets your organization needs. Our team provides objective, expert insight, step-by-step guide and monitor overall performance of your ERP solution, either onsite or remotely throughout the project. We translate your high-level system architecture into project-specific solution and technical requirements. We collaborate with you to implement a fast, cost-effective and trouble-free migration plan. We deliver a high performance system that reduces your operating time and costs.

Solution Implementation	
Implementation Consulting	<ul style="list-style-type: none"> • Identification of Business and System Requirements • Business Process Analysis • Business Process Optimization • System Analysis and Design • Requirements Workshops • Business Blueprint • Project and Program Management • Process and Change Management • Risk and Issue Management • Assessment of Deliverables Met
Expert Consulting	<ul style="list-style-type: none"> • Expert Support • Knowledge Transfer • Ongoing Evaluation
IT System Configuration and Customization	<ul style="list-style-type: none"> • Development of Project and Technical Requirements and Specifications • Baseline Configuration • Final Configuration • Documentation • Go-Live and Quality Assurance Options
Test Management	<ul style="list-style-type: none"> • Road Map for Testing Workshop • Test Management Optimization • Test Training Workshops and Coaching • Automation of Regression Tests • Load and Stress Testing • Interoperability Testing

Technical Implementation	
Technical Analysis and Design	<ul style="list-style-type: none"> • System Landscape Strategy • Software Change Management • Determines Best Approach on IT infrastructure • System Availability and Continuity • Third-Party Software Integration
Technical Installation	<ul style="list-style-type: none"> • System Architecture Configuration • Solution Installation • Technical Configuration • Post-Installation Verification
Globalization Consulting	<ul style="list-style-type: none"> • Technology Globalization Strategy • Unicode Migration Project Support • Time Zones Project Support • Translation Management Project Support
Security Concepts and Implementation	<ul style="list-style-type: none"> • Security Concept Consulting • Implementation Guidelines • Security Review
Technical Migration	<ul style="list-style-type: none"> • Strategic Migration • Migration Plan and Documentation • Migration Coaching and Execution • Data Conversion • Migration Tools such as the Legacy System Migration Workbench
ABAP, Java and Other ERP Applications Consulting	<ul style="list-style-type: none"> • Custom-Tailored Business Application • Development Platforms • Development Tools • Development Services such as work flow, web flow, records management, and archiving • Documentation includes program code and user guides

ea Benefits

- **Lower Total Cost of Ownership (TCO)**

ea helps to align technology architecture with your key business drivers. Our cost-conscious implementation team deploys SAP Best Practices to monitor, enhance and extend your IT environment. On average, the use of SAP Best Practices helps to lower TCO by 11 percent. One company reported that, compared to conventional implementations, it deployed its ERP system with lowered TCO by more than 53 percent*.

- **High Quality Products, Processes and Systems**

ea has achieved the CMMi Level 5, a worldwide recognized quality and maturity standards. ea's proven engagement model is also backed by ISO9001:2000 internal assessment and policies. We continuously deliver quality products, improve processes and systems to reduce cycle time for projects.

- **Practical**

ea deploys its unique global delivery model and AcceleratedSAP (ASAP) methodology in the implementation processes. Practicalities of the model and methodology have been proven. The methods, tools and accelerators have been built on the success of various companies. Thus, the solution you implement will reflect a real-world organization structure.

- **Reduced Cost**

Implementation cost is drastically reduced through the deployment of ea's proven global delivery model and methodology. ea helps you minimize the installation and startup time, speed up customization, operations and maintenance processes. Substantially, we help accelerate your Return-On-Investment (ROI).

- **Minimized Risk**

Implementation risk is significantly minimized through cost-effective and comprehensive migration approaches. ea deploys ASAP methodology to ensure minimal disruption of your operations in the implementation processes. On average, it helps reduce overall project risk by 71 percent when compared with other software implementations*.

- **Fast**

ea has over 15 years of implementation experience, up-to-date implementation knowledge and best practices that ensures fast and successful deployment. We have proven records of successfully reduced more than 50% of our clients' implementation time. We employ ASAP Roadmap to accelerate implementation processes. One company reported that, compared to conventional implementations, it deployed its ERP system 40 percent faster*.

- **Knowledge Transfer**

ea has an average of 5 -10 years experienced ERP implementation team. The team will study, develop, implement and transfer knowledge of the customized ERP solutions. We deliver an on-time, within budget and high-quality system implementation. In addition, ea helps you to adopt new system implementation and utilization through its proven change management approach and knowledge transfer management. Our knowledge transfer management ensures efficient business process and future improvement.

* The study has been published by SAP Press in a new book, "Enhanced Project Success through SAP Best Practices -- International Benchmarking Study," ISBN 1-59229-031-0.

About ea consulting™

ea was founded in 1990 with an office in California and an Offshore Development Centre (ODC) in Malaysia. ea is a strategic IT outsourcing partner to Fortune 500 clients, across corporate and public sectors. SAP, Microsoft, Serenic, IBM and other IT strategic providers have partnered with ea to deliver complete suites of Enterprise Resource Planning (ERP) solutions and support services. ea has a well-established presence in the U.S with over 16 years of historical success in managing global IT services including implementation, upgrades, support, on-demand and hosting services. ea's proven global delivery model is backed by CMMI® Level-5 quality and maturity standards, and the ISO9001:2000 assessments and policies.

ea has twice been listed on the Inc. 500 as one of the fastest growing companies in the country. ea has also twice been listed consecutively on the Global Services 100 Index 2006 and 2007, as one of the World's top 100 most Innovative Service Providers. ea ranked #7 in the category "Top 10 Companies to Watch in Emerging Asian Markets" in the GS100 2007. **Inc.500 Global Services 100**